

***CHILDREN'S WISH FOUNDATION  
INTERNATIONAL, INC.***

***FINANCIAL STATEMENTS***

*FOR THE YEAR ENDED JUNE 30, 2014*

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***INDEPENDENT AUDITORS' REPORT***

To the Board of Directors of  
Children's Wish Foundation International, Inc.

**Report on the Financial Statements**

We have audited the accompanying financial statements of Children's Wish Foundation International, Inc. (the Foundation) which comprise the statement of financial position as of June 30, 2014, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

***Auditors' Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Foundation's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Children's Wish Foundation International, Inc. as of June 30, 2014, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

*Frank's Company, P.C.*

1360 Beverly Road  
Suite 300  
McLean, Virginia 22101  
December 3, 2014

**CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.**

**STATEMENT OF FINANCIAL POSITION**

JUNE 30, 2014

**Assets:**

Current assets:

Cash and cash equivalents	\$ 306,330
Promises to give - current, net of allowance for uncollectible promises of \$215,272	131,885
Accounts receivable	19,865
Interest receivable	310
Inventory	156,686
Prepaid expenses	<u>114,952</u>

Total current assets 730,028

Property and equipment, net of accumulated  
depreciation of \$1,624,515 564,151

Other assets:

Investments	1,164,730
Promises to give - long term, net of unamortized discount of \$259,058	43,056
Deposits	7,498
Loan costs, net of accumulated amortization of \$3,834	<u>1,191</u>

Total other assets 1,216,475

Total assets \$ 2,510,654

See accompanying notes to financial statements.

**CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.**

**STATEMENT OF FINANCIAL POSITION**

(Continued)

JUNE 30, 2014

**Liabilities and net assets:**

Current liabilities:

Accounts payable	\$ 211,857
Mortgage note payable - current	58,644
Capitalized lease - current	6,548
Agency funds held for others	<u>33,910</u>

Total current liabilities 310,959

Long-term liabilities:

Mortgage note payable - less current portion	1,017,899
Capitalized lease - less current portion	<u>6,722</u>

Total long-term liabilities 1,024,621

Total liabilities 1,335,580

Net assets:

Unrestricted	1,000,133
Temporarily restricted	<u>174,941</u>

Total net assets 1,175,074

Total liabilities and net assets \$ 2,510,654

See accompanying notes to financial statements.

**CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.**

**STATEMENT OF ACTIVITIES**

FOR THE YEAR ENDED JUNE 30, 2014

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
<b>Revenues and gains:</b>			
Contributions	\$ 4,047,800	\$ 131,885	\$ 4,179,685
In-kind contributions	1,503,062	-	1,503,062
Changes in the value of charitable trust	-	15,947	15,947
Interest and other revenue	56,404	-	56,404
Net realized and unrealized gain on investments	94,971	-	94,971
Net assets released from restrictions	<u>213,057</u>	<u>(213,057)</u>	<u>-</u>
Total revenues and gains	<u>5,915,294</u>	<u>(65,225)</u>	<u>5,850,069</u>
<b>Expenses:</b>			
Program services:			
Children's wishes	1,072,787	-	1,072,787
Family services	1,831,510	-	1,831,510
Education/public awareness	<u>94,022</u>	<u>-</u>	<u>94,022</u>
Total program services	<u>2,998,319</u>	<u>-</u>	<u>2,998,319</u>
Supporting services:			
Management and general	551,884	-	551,884
Fundraising	<u>2,482,544</u>	<u>-</u>	<u>2,482,544</u>
Total supporting services	<u>3,034,428</u>	<u>-</u>	<u>3,034,428</u>
Total expenses	<u>6,032,747</u>	<u>-</u>	<u>6,032,747</u>
Change in net assets	<u>(117,453)</u>	<u>(65,225)</u>	<u>(182,678)</u>
Net assets at beginning of year	<u>1,117,586</u>	<u>240,166</u>	<u>1,357,752</u>
Net assets at end of year	<u>\$ 1,000,133</u>	<u>\$ 174,941</u>	<u>\$ 1,175,074</u>

See accompanying notes to financial statements.

**CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.**  
**STATEMENT OF FUNCTIONAL EXPENSES**

FOR THE YEAR ENDED JUNE 30, 2014

	Program Services			Supporting Services			Total
	Children's Wishes	Family Services	Education/ Public Awareness	Management and General	Fund-Raising		
Salaries and payroll taxes	\$ 302,641	\$ 115,905	\$ 57,952	\$ 167,418	\$ -	\$ -	\$ 643,916
Utilities	18,234	6,983	3,492	10,087	-	-	38,796
Postage and shipping	2,649	79,697	507	1,466	-	-	84,319
Consulting	7,758	2,971	1,486	4,292	-	-	16,507
Office expense	7,009	2,684	1,342	3,878	-	-	14,913
Insurance	51,748	19,819	9,909	28,627	-	-	110,103
Dues and fees	-	-	-	1,941	-	-	1,941
Professional fees	-	-	-	199,818	-	-	199,818
Meetings and seminars	2,204	844	422	1,219	-	-	4,689
Caging	-	-	-	46,354	-	-	46,354
Telemarketing expenses	-	-	-	-	1,879,280	-	2,440,623
Direct mail expenses	-	561,343	-	-	21,373	-	21,373
Pension	8,068	3,090	1,545	4,463	-	-	17,166
Interest	24,182	9,261	4,631	13,377	-	-	51,451
Depreciation and amortization	35,713	13,677	6,839	19,756	-	-	75,985
Wish fulfillment	580,598	-	-	-	-	-	580,598
Automotive	5,352	2,050	1,025	2,961	-	-	11,388
Repairs and maintenance	6,755	2,587	1,294	3,737	-	-	14,373
Public relations	3,142	1,203	602	1,738	-	-	6,685
Program services and development	-	20,535	-	-	-	-	20,535
Travel	2,962	1,134	567	1,638	-	-	6,301
Computer expense	11,439	4,381	2,190	6,328	-	-	24,338
Bank charges and fees	-	-	-	17,113	-	-	17,113
Donated gifts	-	982,908	-	-	-	-	982,908
Vehicle donation	-	-	-	-	581,891	-	581,891
Registration fees	-	-	-	13,739	-	-	13,739
Miscellaneous	1,144	438	219	1,934	-	-	3,735
Contributions	1,189	-	-	-	-	-	1,189
<b>Totals</b>	<b>\$ 1,072,787</b>	<b>\$ 1,831,510</b>	<b>\$ 94,022</b>	<b>\$ 551,884</b>	<b>\$ 2,482,544</b>	<b>\$ -</b>	<b>\$ 6,032,747</b>

See accompanying notes to financial statements.



**CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.**

**STATEMENT OF CASH FLOWS**

FOR THE YEAR ENDED JUNE 30, 2014

<b>Cash flows from operating activities:</b>	
Change in net assets	\$ (182,678)
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Depreciation	75,222
Amortization	763
In-kind inventory donation	150,544
Realized gain on investments	(61,458)
Unrealized gain on investments	(33,513)
Change in promises to give	60,800
Change in accounts receivable	59,553
Change in prepaid expenses	(19,410)
Change in accounts payable and accrued expenses	47,623
Change in agency funds	<u>13,912</u>
Net cash provided by operating activities	<u>111,358</u>
<b>Cash flows from investing activities:</b>	
Purchases of equipment	(3,898)
Purchases of investments	(525,625)
Sales of investments	<u>519,012</u>
Net cash used in investing activities	<u>(10,511)</u>
<b>Cash flows from financing activities:</b>	
Payments of mortgage payable	(56,071)
Payments on capital leases	<u>(12,665)</u>
Net cash used in financing activities	<u>(68,736)</u>
Increase in cash	32,111
Cash and cash equivalents, beginning of year	<u>274,219</u>
Cash and cash equivalents, end of year	<u>\$ 306,330</u>
<b>Supplemental disclosure of cash flow information:</b>	
Cash paid during the year for interest	<u>\$ 51,451</u>

See accompanying notes to financial statements.

**CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.**

**NOTES TO FINANCIAL STATEMENTS**

JUNE 30, 2014

**1. Organization**

Children's Wish Foundation International, Inc. (the Foundation) is a not-for-profit corporation organized in November 1985 in the State of Georgia. The Foundation was formed to bring joy and hope to seriously ill children and their families by involving the public in putting children first with opportunities to experience the enhanced value and quality of life through the magic of a fulfilled wish.

Contributions are received primarily as a result of direct mail and telemarketing solicitations to individuals throughout the country. Telemarketing contributions are recognized when pledged. All other contributions are recognized as support when received.

**2. Summary of Significant Accounting Policies**

*Uses Of Estimates* - Management uses estimates and assumptions in preparing financial statements in conformity with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

*Financial Statement Presentation* - The Foundation presents its financial statements in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958. Under FASB ASC 958, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets as follows:

*Unrestricted Net Assets* - Net assets not subject to donor-imposed stipulations.

*Temporarily Restricted Net Assets* - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or the passage of time.

*Permanently Restricted Net Assets* - Net assets subject to donor-imposed stipulations that they be maintained permanently by the Foundation.

The Foundation records contributions in accordance with FASB ASC 958. Under FASB ASC 958, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. The Foundation reports gifts of cash and other assets as

**CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.**

**NOTES TO FINANCIAL STATEMENTS**

JUNE 30, 2014

**2. Summary of Significant Accounting Policies (continued)**

temporarily or permanently restricted revenue if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. If a donor restriction expires in the year the contribution was made, the contribution is reported as unrestricted.

*Donated Services, Materials, and Facilities* - Donated services are recognized as contributions in accordance with FASB ASC 958, if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Foundation. For the year ended June 30, 2014, there were no donated services.

Donations of materials are recorded as contributions at their estimated fair value at the date of donation. Such donations are reported as increases in unrestricted net assets unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Foundation reclassifies temporarily restricted net assets to unrestricted net assets at that time. Total gifts in kind received were \$1,503,062 for the year ended June 30, 2014.

*Functional Expenses* - The costs of providing various program and supporting services have been summarized on a functional basis on the schedule of functional expenses. Certain costs have been allocated among program and supporting services as follows:

*Children's Wishes* - All expenses incurred to fulfill wishes of seriously ill children and their families.

*Family Services* - All expenses incurred to assist families and programs in order to promote a more positive environment for seriously ill children while they are receiving treatment. Also, all expenses incurred to inform the general public to participate in the Foundation's mission of putting children first.

*Education/Public Awareness* - All expenses incurred to educate the general public about the needs and wishes of seriously ill children.

**CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.**

**NOTES TO FINANCIAL STATEMENTS**

JUNE 30, 2014

**2. Summary of Significant Accounting Policies (continued)**

*Management and General* - All other operating expenses incurred by the Foundation in the accomplishment of its tax exempt purposes.

*Fundraising* - All expenses incurred with the purpose of raising funds.

*Income Taxes* - The Foundation has received a tax determination letter from the Internal Revenue Service and is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Foundation is not classified as a private foundation by the Internal Revenue Service.

*Accounting For Uncertain Tax Positions* - The Foundation accounts for uncertain tax positions in accordance with FASB ASC 740. FASB ASC 740 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements. FASB ASC 740 prescribes a comprehensive model for recognizing, measuring, presenting, and disclosing in financial statements tax positions taken or expected to be taken on a tax return, including the position that the Foundation is exempt from income taxes. The Foundation's federal Return of Organization Exempt from Income Tax (Form 990) is open to examination by the IRS generally for three years after they were filed.

*Valuation of Long-Lived Assets* - The Foundation accounts for the valuation of long-lived assets under FASB ASC 360. FASB ASC 360 requires that long-lived assets and certain identifiable intangible assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of long-lived assets is measured by a comparison of the carrying amount of the asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the estimated fair value of the assets. Assets to be disposed of are reported at the lower of carrying amount or fair value, less costs to sell.

*Advertising* - Advertising costs are expensed as incurred. For the year ended June 30, 2014, there were no advertising costs.

*Cash And Cash Equivalents* - For purposes of the statement of cash flows, cash consists of demand deposits and money market funds.

**CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.**

**NOTES TO FINANCIAL STATEMENTS**

JUNE 30, 2014

**2. Summary of Significant Accounting Policies (continued)**

*Promises To Give* - Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. Management periodically reviews the collectibility of unconditional promises. Management determines the allowance for doubtful promises to give by using the historical experience applied to an aging of unconditional promises. Unconditional promises are written off when considered uncollectible. At June 30, 2014, there was an allowance for doubtful pledges of \$215,272. Conditional promises to give are not included in support until the conditions are substantially met.

*Accounts Receivable* - Accounts receivable are stated at unpaid balances, less any allowance for doubtful accounts, and are unsecured. The Foundation does not require collateral and no interest is charged on outstanding receivables. The provision for doubtful accounts is based on management's estimate on the status of existing receivables. Receivables are considered past due and written off after management has exhausted all collection efforts. At June 30, 2014, there was \$6,623 in receivables outstanding over ninety days. At June 30, 2014, management expects all outstanding receivables to be collectible.

*Inventory* - Inventory consists of in-kind contributions donated to the Foundation and purchased items that have not yet been distributed. Donated inventory is stated at the lower of estimated fair value at the time of receipt or market value. Purchased inventory is stated at the lower of cost or market.

*Investments* - The Foundation reports investment income and gains and losses on investments as increases or decreases in unrestricted net assets unless a donor or law temporarily or permanently restrict their use.

*Property and Equipment* - Property and equipment are stated at cost, if purchased, and fair market value, if donated, and are depreciated on a straight-line basis over their estimated useful lives of three to twenty-five years. The Foundation capitalizes property and equipment with a cost greater than \$1,000 and an estimated useful life greater than one year. Expenditures for maintenance and repairs are expensed as incurred. Betterments which increase the value or materially extend the life of the related assets are capitalized.

**CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.**

**NOTES TO FINANCIAL STATEMENTS**

JUNE 30, 2014

**3. Unconditional Promises to Give**

At June 30, 2014, unconditional promises to give are as follows.

Pledges receivable before discount	\$ 649,271
Less: Unamortized discount (7.6%)	(259,058)
Less: Allowance for uncollectible promises	<u>(215,272)</u>
Net pledges receivable	<u>\$ 174,941</u>

The pledges receivable, before discount and allowance, are due as follows:

<u>Years ending June 30,</u>	
2015	\$ 347,157
2016	-
2017	-
2018	-
2019	-
Thereafter	<u>302,114</u>
Total pledges receivable before discount and allowance	<u>\$ 649,271</u>

**4. Investments**

Investments are stated at fair value based on quoted market prices. Investments are comprised of the following at June 30, 2014:

	<u>Cost</u>	<u>Fair Value</u>
Common stock	\$ 10,256	\$ 18,779
Mutual funds	768,798	800,066
Exchange traded funds	<u>332,217</u>	<u>345,885</u>
	<u>\$ 1,111,271</u>	<u>\$ 1,164,730</u>

Investment income for the year ended June 30, 2014, is comprised of the following in the accompanying statement of activities:

**CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.**

**NOTES TO FINANCIAL STATEMENTS**

*JUNE 30, 2014*

**4. Investments (continued)**

Interest and dividend income	\$	18,205
Net unrealized gain		33,513
Net realized gain		<u>61,458</u>
	\$	<u>113,176</u>

**5. Inventories**

The following are the components included in the inventory on the Statement of financial position as of June 30, 2014:

Beginning inventory	\$	307,230
Gifts in-kind		688,194
Administrative fees		144,170
Distributions		<u>(982,908)</u>
Ending inventory	\$	<u>156,686</u>

**6. Property and Equipment**

Property and equipment is summarized at June 30, 2014, as follows:

Land	\$	165,000
Land improvements		79,367
Building		1,251,905
Furniture and fixtures		313,489
Equipment		319,205
Vehicle		21,132
Website		<u>38,568</u>
		2,188,666
Less accumulated depreciation		<u>(1,624,515)</u>
Property and equipment (net)	\$	<u>564,151</u>

Depreciation expense was \$75,222 for the year ended June 30, 2014.

**CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.**

**NOTES TO FINANCIAL STATEMENTS**

*JUNE 30, 2014*

**7. Split-interest Agreement**

On August 5, 1997, the Foundation was named a beneficiary of 25% of the remainder interest in a charitable remainder trust. At June 30, 2014, the Foundation's portion of the original donation is \$302,114. The present value of the Foundation's interest was calculated in accordance with §7520 of the Internal Revenue Code. At June 30, 2014, the present value of the Foundation's interest amounted to \$43,056 and the related unamortized discount was \$259,058. The Foundation's remainder interest is recorded in the accompanying financial statements as a promise to give. For the year ended June 30, 2014, there was an increase in value of the trust of \$15,947.

**8. Mortgage Note Payable**

On September 16, 2011, the Foundation entered into a \$1,225,045 mortgage note payable with PNC Bank. The note bears interest at 4.50% per annum and calls for 59 monthly payments of interest and principal of \$8,882 and a balloon payment of \$946,997 at maturity. The note matures on September 19, 2016. For the year ended June 30, 2014, interest incurred on this loan was \$50,516. Future principal payments are as follows:

<u>Years ending June 30,</u>	
2015	\$ 58,644
2016	61,253
2017	<u>956,646</u>
	<u>\$ 1,076,543</u>

**9. Capital Leases**

The Foundation leases certain equipment under capital leases which expire on various dates through September 2015. The assets and liabilities under capital leases are recorded at the lower of the present value of the minimum lease payments or the fair value of the assets. The assets are amortized over its estimated productive life. Amortization of the assets under capital lease is included in depreciation expense for fiscal year 2014.

Following is a summary of assets held under capital leases:

Equipment	\$ 39,336
Accumulated amortization	<u>(21,018)</u>
	<u>\$ 18,318</u>



**CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.**

**NOTES TO FINANCIAL STATEMENTS**

*JUNE 30, 2014*

**9. Capital Leases (continued)**

The following is a schedule by years of future minimum lease payments under capital leases together with the present value of the net minimum lease payments as of June 30, 2014:

<u>Years ending June 30,</u>	
2015	\$ 7,022
2016	<u>6,892</u>
Total minimum lease payments	13,914
Less amount representing interest	<u>(644)</u>
Present value of minimum lease payments	<u>\$ 13,270</u>

For the year ended June 30, 2014, interest incurred was \$935.

**10. Lines of Credit**

Under the terms of its American Express Credit Card, the Foundation has an unsecured \$50,000 line-of-credit that bears interest at 5.99% for the first nine months of membership and 9.24% thereafter. Minimum monthly payments are required equal to the sum of (a) any amount past due (b) the greatest of 1/50<sup>th</sup> of the LOC, the lesser of current finance charge plus 1% of new balance or 4% of new balance; or \$50, (c) any over limit fee and late fees, (d) 1/24<sup>th</sup> of any over limit amount. At June 30, 2014, there was no outstanding principal balance.

**11. Operating Leases**

The Foundation leases vehicles under operating leases. Total rental expense under operating leases with a term in excess of one year was \$6,137 for the year ended June 30, 2014. The future minimum rental repayments required under operating leases are as follows:

<u>Years ending June 30,</u>	
2015	\$ 6,137
2016	<u>3,580</u>
	<u>\$ 9,717</u>

***CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.***

***NOTES TO FINANCIAL STATEMENTS***

*JUNE 30, 2014*

**12. Allocation of Joint Costs**

The Foundation incurred joint costs of \$2,461,996 during the 2014 fiscal year for telemarketing and direct mail materials and activities that included fund-raising appeals. During the 2014 fiscal year, \$561,343 was allocated to family services (program services) and \$1,900,653 was allocated to fund-raising expense.

**13. Expense Allocations**

The Foundation allocates costs between program and supporting services using several methods based on management's best estimate. These methods include how employees spend their time and purpose of services. Total fund-raising expense was \$2,482,544 for the year ended June 30, 2014.

**14. Temporarily Restricted Net Assets**

Temporarily restricted net assets at June 30, 2014, consist of promises to give in the amount of \$174,941.

**15. Retirement Plan**

The Foundation has a defined contribution retirement plan covering substantially all of its employees. The Foundation contributed \$17,165 to the plan for the year ended June 30, 2014.

The Foundation has a Section 457(b) deferred compensation plan that covers all eligible employees. For the year ended June 30, 2014, the Foundation did not contribute to the deferred compensation plan.

**16. Related Party Transactions**

The Foundation is connected with Children's Wish Foundation International (CWFI-UK), a United Kingdom charity, of which the Foundation's Executive Director is also a Trustee. During the fiscal year ended June 30, 2014, the Foundation paid expenses of \$1,189 on behalf of CWFI-UK for a total contribution of \$1,189.

A summary of CWFI-UK's balance sheet and statement of activities for the fiscal year ended June 30, 2014 is not available.

**CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.**

**NOTES TO FINANCIAL STATEMENTS**

JUNE 30, 2014

**16. Related Party Transactions (continued)**

The spouse of the Foundation's former Chief Financial Officer is the owner of a company that performed cleaning services for the Foundation. During the fiscal year ended June 30, 2014, the Foundation paid \$3,150 in fees to the spouse's company.

**17. Agency Funds Held For Others**

The Foundation holds funds as an agent for Children's Wish Foundation International (CWFI-UK). The funds are held in an escrow cash account. At June 30, 2014, the Foundation held \$33,910 on behalf of CWFI-UK.

**18. Gifts In-Kind**

The Foundation receives and disburses both cash and in-kind gifts to individuals and foundations. The Foundation only records in-kind contributions for those items for which it takes possession and controls the distribution or usage. In-kind contributions and the basis for valuation are as follows:

<u>Nature of Donation</u>	<u>Basis of Valuation</u>	
Automobiles	Fair market value	\$ 814,868
Items for public awareness and program services	Wholesale	655,227
Donations for program services	Fair market value	<u>32,967</u>
Total in-kind contributions		<u>\$ 1,503,062</u>

The distribution and use of these in-kind contributions and inventoried in-kind contributions from prior years have been recorded in the financial statements and are included under the following captions:

Program services	\$ 832,364
Automobiles sold	581,891
Inventory distributed	<u>150,544</u>
Total disposition of in-kind contributions	<u>\$ 1,564,799</u>

**CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.**

**NOTES TO FINANCIAL STATEMENTS**

JUNE 30, 2014

**19. Fair Value Measurements**

The Foundation follows FASB ASC 820 to disclose fair value measurements of assets and liabilities that are being reported on a fair value basis. FASB ASC 820 requires that assets and liabilities carried at fair value be classified and disclosed in one of the following three categories:

- Level 1: Quoted market prices in active markets for identical assets or liabilities.
- Level 2: Observable market based inputs or unobservable inputs that are corroborated by market data.
- Level 3: Unobservable inputs that are not corroborated by market data.

In determining the appropriate levels, the Foundation performs a detail analysis of the assets and liabilities that are subject to FASB ASC 820. At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs are classified as Level 3. There were no Level 2 inputs for any assets held by the Foundation at June 30, 2014.

The table below presents the balances of assets measured at fair value on a recurring basis by level within the hierarchy. There are no liabilities that are being measured and reported on a fair value basis.

	<u>Fair Value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Publicly traded mutual funds:				
Equity	\$ 800,066	\$ 800,066	\$ -	\$ -
Equities:				
Domestic	18,779	18,779	-	-
Exchange-traded funds:				
Domestic	269,789	269,789	-	-
International	76,096	76,096	-	-
Promise to give - beneficial interest in Charitable remainder trust	<u>43,056</u>	<u>-</u>	<u>-</u>	<u>43,056</u>
	<u>\$ 1,207,786</u>	<u>\$ 1,164,730</u>	<u>\$ -</u>	<u>\$ 43,056</u>

*CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.*

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*JUNE 30, 2014*

**19. Fair Value Measurements (continued)**

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)	
	Promise to Give Charitable Remainder Trust	Total
July 1, 2013	\$ 27,109	\$ 27,109
Total gains or losses (realized/unrealized)	15,947	15,947
Purchases, issuances, and settlements	-	-
Transfers in/out of Level 3	-	-
June 30, 2014	<u>\$ 43,056</u>	<u>\$ 43,056</u>
The amount of gains or losses for the year ended June 30, 2014 included in temporarily restricted net assets attributable to the change in unrealized gains or losses relating to assets held at the reporting date	<u>\$ 15,947</u>	<u>\$ 15,947</u>

The Foundation holds investments which are publicly traded on the stock exchange and are considered a Level 1 item. Fair value for the promise to give from a beneficial interest in a charitable remainder trust (Level 3) is determined by calculating the present value of the future distributions expected to be received, using published life expectancy tables and a 7.60% discount rate. For the year ended June 30, 2014, the application of the valuation techniques applied to similar assets has been consistent.

**20. Financial Risks and Concentrations**

The Foundation maintains cash balances that may exceed federally insured limits. The Foundation does not believe that this practice results in any significant credit risk. Money market and securities investments are held at a brokerage firm that is a member of Securities Investor Protection Corporation (SIPC). Under SIPC, a maximum of \$500,000, including a maximum of \$250,000 for cash, per customer, may be recovered in the event of the failure of a member brokerage firm. At June 30, 2014, the amount exceeding the SIPC limit was \$712,459. The Foundation has not experienced any such losses.

*CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.*

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**20. Financial Risks and Concentrations (continued)**

The Foundation invests in professionally managed portfolios that contain corporate stock, mutual funds, and other securities. Such investments are exposed to various risks such as interest rate, market and credit. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in the near term could materially affect investment balances and the amounts reported in the financial statement.

As of June 30, 2014, 67% of the Foundation's accounts receivable were due from one organization.

**21. Commitments and Contingencies**

On February 20, 2014, the former Chief Financial Officer filed a civil action against the Foundation and the Executive Director of the Foundation. The civil action asserts claims breach of contract against the Foundation, breach of contract against the Executive Director, and a claim seeking to hold the Executive Director liable for the Foundation's breach of contract. The civil action seeks the recovery of monetary damages. The Foundation is vigorously defending the lawsuit and intends to contest all of the violations alleged. Because the litigation is in a preliminary stage, the Foundation cannot assess the likelihood of a positive or negative outcome or determine an estimate, or a range of estimates, of potential damages, nor can the Foundation give any assurances that this matter will not have a material adverse impact on its financial condition, results of operations or cash flows.

**22. Subsequent Events**

Management has evaluated subsequent events through December 3, 2014, when the financial statements were available to be issued.